PAPERSKATER TIP SHEET #11

ASK FOR THE FORKLIFT KEYS.

The fastest way up isn't working harder at the same job.

THE MISTAKE

Working harder at the same job and staying quiet. **Nobody ever got promoted by staying quiet.** The fastest way up is getting certified for the better job.

FIX IT TONIGHT

✓ **Ask the question this week**
"What certification gets me to the next pay tier?" In a warehouse it's usually the forklift or the reach truck. In a restaurant it might be food safety or bartending. In retail, shift lead training.

✓ **Let them train you free**
Plenty of employers will train and certify you for free — you're already on payroll, so it's cheaper than hiring somebody new. You just have to ask.

✓ **Get the ticket**
Certified workers earn more. Get the ticket — there's real honor in moving up and providing for your people.

Don't stay quiet. Ask for the keys. This week.

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